

## **Press release**

IVU Traffic Technologies AG

## **IVU AG publishes 2016 annual report**

### **Revenue and gross profit continued to rise, EBIT slightly exceeding expectations**

**Berlin, 21 March 2017 – 2016 was a mixed year for IVU. Revenue increased by 3% to €59.8 million, and gross profit was actually up 7% year-on-year at €42.8 million. EBIT fell to €1.4 million due to one-off effects but remained clearly positive.**

The targets for 2016, adjusted in November last year, were consequently achieved and exceeded. With an expected EBIT of at least €3 million, IVU already aims to return to the healthy profit margins of previous years in 2017. In doing so, the consolidated revenue for 2017 is planned at around €62 million and gross profit at around €45 million.

Martin Müller-Elschner, CEO of IVU Traffic Technologies AG, said: “After several years in which the development of all key figures was consistently positive, the net profit unfortunately decreased in 2016. However, the simultaneous growth of revenue and gross profit, as well as our positive order situation, emphasise our strong market position and mean we are looking ahead with confidence.”

IVU has also profited from the digitalisation megatrend, as it is optimally equipped for this with its integrated solutions. With IVU.pad, a new, innovative product has been successfully positioned in the market. The tablet app is a reliable companion for drivers, customer service advisors and office-based staff. IVU.rail, the solution for the integrated planning and dispatch of railway vehicles and personnel, is another success story. In the past year many international railway companies have again opted for this system.

The full annual report with the consolidated financial statements was published in German and English on IVU's website: <http://www.ivu.com/investors/financial-reports/2016.html>

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**IVU Traffic Technologies AG** has been working for over 40 years with more than 400 engineers to ensure punctual and reliable transport in the world's metropolises. In growing cities, people and vehicles are constantly on the move – a logistical challenge that calls for intelligent and secure software systems. The integrated standard products of the IVU.suite work to plan, optimise and control the deployment of buses and trains, provide passengers with real-time information, create routes for parcel delivery services, and support businesses in choosing branch locations.

**IVU. FACILITATING PUBLIC TRANSPORT.**